

Mount Pleasant Golf Club

141 Staples Street

Lowell, Massachusetts 01851

www.mpgc.net

Established 1910

(978)452-8228

Jason Howarth
President

Chris Green
Vice-President

Bob McLeod
Secretary

Brian Campbell
Treasurer

Board of Directors Meeting

January 22, 2017

President Jason Howarth called the meeting to order at 10:06 a.m. with all board members present except Phil Regan.

SECRETARY

Secretary presented the minutes from the 12/11/16 meeting for review,

Motion by Chris Green, seconded by Jason Frediani to accept the amended minutes of the 12/11/2016 meeting. Vote unanimous - Motion passed.

Correspondence

- a) From Jack Hassett and crew – thank you for the Christmas bonus, accepted
- b) From Gregory Pinto, candidate for Superintendent – thank you for the consideration, accepted;
- c) From Dave and Kaitlyn Mungovan – thank you for the donation in memory of Maryann Mungovan, accepted;
- a) From Diane McLeod – request to hold 2017 Solheim Cup, accepted and referred to Tournament Committee;
- b) From Billerica Scholarship Foundation – request for donation, placed on file;
- c) Request from Mike Hayden (#84) – requesting reinstatement from LOA as a Social member;
- d) Request from Gary Walsh (#50) – requesting a change from Regular AB to Social member.

Membership

The following were submitted for Social membership: Robert Wilson, Jr.; Kaitlyn Mungovan; William Schumacher; Philip Costa; Mike Hayden; Gary Walsh.

Motion by Gerry Foley, seconded by Donna McMahon to accept all six (6) Social members. Vote unanimous – Motion passed.

The following LOA requests were received: Frank Georges, Senior AB; Jay Taranto, Regular A; and Jack Lang, Regular A.

Motion by Andrea Dutile, seconded by Chris Green to accept the LOA for Jay Taranto, and table the other two for further review. Vote unanimous – Motion passed.

The following were submitted for Junior/Youth members: DJ King (Junior); Connor Brown (Junior); Tyler Schermerhorn (Junior); Jack Adamson (Youth); Mike Waldman (Youth); Connor Sterin (Youth).

Motion by Jason Frediani, seconded by Andrea Dutile to accept the six (6) Junior/Youth members, respectively. Vote unanimous – Motion passed.

Motion by Andrea Dutile, seconded by Gerry Foley to accept the Secretary's report. Vote unanimous – Motion passed.

TREASURER

Brian reported the following account balances: Operating Account \$16,286; Payroll Account \$4,400; Money Market Account \$215,056; Stabilization Account \$5,129; Total Cash \$240,871.

We finished the year with \$40K in the Operating Account, up \$6K from last year; have started to receive dues; allowance for bad debt, estimated at \$15K (primarily Social dues); inventory down slightly; long term debt at \$420K; November revenue at \$103K (course and house both about \$5K under budget – salaries and supplies down).

Hall income improving – more and better parties booked – assisting in winter cash flow; to review profit margins, report to board next month; possible expenditures stove, freezer – to review capital projects/expenditures in February.

Motion by Donna McMahon, seconded by Andrea Dutile to accept the Treasurer's report. Vote unanimous – Motion passed.

HOUSE COMMITTEE

Donna McMahon reported the AC/Heating unit in the kitchen could fail at any time (estimated \$5K to replace); several businesses have expressed an interest in providing food service to Mount Pleasant; Lee Ann provided a sample contract for food services she has with a school

cafeteria – we asked that she submit a sample contract with a golf course for better comparison; agreed, that Donna would draft a contract for food services and plan to proceed with our existing arrangement, but inform Lee Ann that others had expressed interest and we would be accepting RFP's if submitted.

There have been six (6) signups for ping pong on Monday nights; a brief discussion of the sun porch usage ensued, including ping pong, furnishing with couches/chairs and tables for more of a lounge effect, and installing a half door/window for direct access to the bar – agreed to continue to review.

Events: Mike Bowser and ski trip; 2nd Iron Chef competition (four teams, tickets on sale); Jeff Hardy's band on 2/18; Daytona 500 party; Wine of the Month through February (beer coming in March).

Bar stools are being reupholstered three at a time – Donna to check on progress; flooring behind the downstairs bar is beginning to buckle – to check on warranty (?); stairs carpet is worn, entrance to kitchen is chipping – to schedule a walkthrough of the club house. Requests to 1) investigate replacing the coke cooler in the kitchen for something newer and more appropriate to the space, and 2) obtain additional estimates for enclosing the downstairs televisions – agreed.

Motion by Jason Frediani, seconded by Chris Green to accept the House Committee's report. Vote unanimous – Motion passed.

GREENS COMMITTEE

Gerry Foley reported the following:

- met with Jack and presented the employment agreement for the upcoming year, and he agreed;
- met with Chuck and Jack separately regarding roles and responsibilities going forward, and everyone is on the same page;
- new laptop is in, waiting to be setup with JONAS and Timekeeper software, data entry will be done next month;
- equipment inventory has been updated, results will be input to the new system when up and running, also a copy of 'active' equipment will be forward to Brian by February for personal property tax purposes;
- committee is being formed with Chris Finneral, Brendan Allen, Karen Moynihan, and Tom Lamond on board to date;
- Chuck met with Joel and Phil to review the tournament schedule and coordination issues – all are on the same page;
- Looking at a Saturday in September to hold Jack's party.

Motion by Andrea Dutile, seconded by Donna McMahon to accept the Greens Committee's report. Vote unanimous – Motion passed.

TOURNAMENT COMMITTEE

Jason Howarth reviewed a written report submitted by Phil Regan:

- Will be a busy Fall with Jack's party, the Pro's party, etc.;
- Jack's party to be modeled after Mike's party with a golf tournament (including invited pro's, superintendents, family/friends, etc.), a party on the patio, possibly an appreciation book, etc. – Jason Frediani to chair the committee with Phil, Chris, Gerry, and others committed to serving;
- Tournament schedule almost complete, one new outside tournament added to replace the Ted Dillon Tournament that moved on;
- Interviewing for the Assistant Pro position, budgeted to start April 1st (replacing Tom Lamond);

Motion by Chris Green, seconded by Brian Campbell to accept the report of the Tournament Committee. Vote unanimous - Motion passed.

COMMUNICATIONS COMMITTEE

Andrea Dutile reported the following:

- First committee meeting was held – a review of web page analytics indicates 50% of web traffic equals guests and function hall interest;
- Some changes to the page based on usage are being implemented, reviewing the look and feel aspects;
- Chris Gentle has started a blog that will be added to the site.

Motion by Donna McMahon, seconded by Gerry Foley to accept the report of the Communications Committee. Vote unanimous - Motion passed.

OLD BUSINESS

Superintendent's status was covered under Greens report.

NEW BUSINESS

Member Survey - Jason Howarth reported there were 193 responses. Next step will be to compile and publish the results, meet and review as a board, and schedule an open meeting session with the membership – agreed, Gerry Foley to develop a plan to proceed.

Jack Hassett has suggested replacing the granite tee markers with simpler wooden markers – the reasoning being the granite markers are older and out of date. Concerns were expressed over the

names and sponsors on the current markers – agreed to get Chuck’s input as well, and continue to review.

Andrea suggested, based on web usage and statistics, looking into marketing the upstairs hall as a meeting/training space for area businesses (may require investing in a screen and projector) – agreed to research further. Also, to add information to the Guest section of the web site (e.g., floor plan, pricing, forms, etc.).

An additional suggestion for the sun porch was to create an area for Youth/Junior members to congregate, especially during summer, where they can meet and relax without being directly in an adult bar/lounge – agreed to consider with other sun porch options.

There being no further business,

Motion by Jason Frediani, seconded by Andrea Dutile to adjourn. Vote unanimous. Motion passed. The meeting was adjourned at 12:21 p.m.

NEXT REGULAR MEETING

Sunday, February 19th at 10:00 a.m.

Respectfully Submitted,

Bob McLeod, Secretary