

Mount Pleasant Golf Club

141 Staples Street
Lowell, Massachusetts 01851
www.mpgc.net

Established 1910

(978)452-8228

Chris Green
President

Jason Frediani
Vice-President

Bob McLeod
Secretary

Jay Heelon
Treasurer

Board of Directors Meeting

February 28, 2018

President Chris Green called the meeting to order at 7:01 p.m. with all board members present.

At 7:06 p.m. Dan and Julie from Zesty's Pizza entered the meeting.

New Kitchen Agreement – Zesty's Pizza (Taken Out of Order)

After brief introductions the board welcomed Dan and Julie to Mount Pleasant, and they both expressed their excitement to be here. There was a brief recap of the work done to date (cleaning, painting, inspections, etc. as well as menus, hours, pricing, etc.). They committed to fully serving two leagues, and will work with the Tournament schedule in planning the year. They have done some member parties and will continue, although they stressed that their primary focus will be on establishing the kitchen business – are considering a 'soft' opening in late March, planning on an April start date depending on weather and event scheduling.

At 7:18 p.m. Dan and Julie left the meeting.

At 7:20 p.m. Joel Jenkins entered the meeting.

Management Review – Joel Jenkins (Taken Out of Order)

Joel informed the board that Cam Martin would not be returning this year, having accepted a position at the Vineyard Club for the season – Joel expects to be fine and will work to reschedule existing and returning staff; he is also willing to meet and work with Zesty's to discuss kitchen options and scheduling; exploring additional instruction options (possible hitting options on # 2 or the waste area on # 3); purchased 25 'walking' divot mix containers for the season; will continue to work on coordinating activities with the green's crew.

At 8:10 p.m. Joel left the meeting.

SECRETARY

Secretary presented the minutes from the 1/17/2018 regular meeting and the 2/25/2018 special meeting for review.

Motion by Gerry Foley, seconded by Jason Frediani to accept the minutes of the 1/17/2018 regular meeting, as corrected. Vote unanimous - Motion passed.

Motion by Andrea Dutile, seconded by Donna McMahon to accept the minutes of the 2/25/2018 regular meeting, as corrected. Vote unanimous - Motion passed.

Correspondence

- From the Lion's Club of Lowell, thank you for waiving the hall rental fee for their annual Super Bowl Raffle on Wed., 1/17/18 - accepted;
- From Doug Flutie Foundation, thank you for the donation in memory of Jack Lynch - accepted;
- From Dennis Conners, thank you for interview and consideration - accepted;
- From Catie's Closet, request for donation from Andrea Dutile;
- From 3rd Annual Hockey Fights T1D Fundraiser, request for donation from Jack Hassett;
- From Kiwanis, requesting program sponsorship for their awards night honoring Brian Chapman;
- From Don McHale, request to eliminate Ouimet Fundraiser from invoices – agreed to schedule a discussion in March;
- From Pat Archfield (# 280) transfer from Limited to Senior Limited;
- From Bill Dickey (# 801) withdrawing his request to be reinstated after a LOA, - accepted;
- From Ray Michel (# 71) requesting a LOA for 2018;
- From Bob L'Hussier (# 215) requesting a LOA for 2018;
- From Trevor Sullivan (# 85) resigning his limited membership;
- From Matt Draper (# Y013) resigning his Youth membership;
- From Al Pare (# 475) resigning Social membership;
- From Scott Mandeville (# 606) resigning Social membership;
- From Laurie Dubois (# 389) resigning Social membership;
- From Aaron Palermo (# Y039) resigning Youth membership;
- From T.J. McKiernan (# 554) requesting a change from Regular A to Regular AB;
- From Brian Gleason (# 576) requesting a change from Regular AB to Regular A;
- Shaun McKiernan (# 145) requesting a change from Regular A to Regular AB;

- Kelly Kiriakakos (# 599) resigning a Regular A membership and requesting a B membership;
- Lee Ann Conners (# 747) resigning a Regular AB membership and requesting a B membership;
- Dave Slattery (#418) requesting a change from Regular AB to Limited;
- Todd Sweeney (# 410) requesting a change from Regular A to Social membership.

Motion by Andrea Dutile, seconded by Jason Frediani to approve a donation of a foursome with carts to Catie's Closet, and also to the 3rd Annual Hockey Fights TID Fundraiser; and in addition, to purchase a half page ad (\$50) 'from the membership at Mount Pleasant' in the Kiwanis program book. Vote unanimous – Motion passed.

Motion by Phil Regan, seconded by Donna McMahon to accept the two (2) Leave of Absence requests (Michel and L'Hussier). Vote unanimous – Motion passed.

Motion by Jay Heelon, seconded by Gerry Foley to accept the six (6) resignations (Sullivan, Draper, Pare, Mandeville, Dubois, and Palermo). Vote unanimous – Motion passed.

Motion by Dave Desmond, seconded by Andrea Dutile to accept the two (2) resignations of Regular membership from Kelly Kiriakakos and Lee Ann Conners and move them to B membership, as requested. Vote unanimous – Motion passed.

Motion by Phil Regan, seconded by Jason Frediani to approve the six (6) changes as requested (Archfield, McKiernan, Gleason, McKiernan, Slattery, and Sweeney). Vote unanimous – Motion passed.

The following were submitted for Social membership: Henry Houle; Robert Bourgeois; Patrick Bianco; and Charles Gaffney.

Motion by Andrea Dutile, seconded by Dave Desmond to accept the four (4) Social members. Vote unanimous – Motion passed.

The following were submitted for Limited membership: Ron D'Amato # 212 (Social); Dan Ryan # 458 (Social); Peter Garrigan # 750 (Social); Bill Hogan # 470 (Social); Brian Carey #643 (Social); Paul Noel # 637 (Social); Ken Purtell # 560 (Social); Tony Pereira #106 (Social); Brett Hammond #701 (Social) and Richard Wynkoop #701 (Social).

Motion by Donna McMahon, seconded by Jason Frediani to accept the ten (10) Limited members. Vote unanimous – Motion passed.

The following were submitted for Regular membership: Beau Emerson # 47 (Social); Dennis Conners # 474 (B member); John McClay #615 (Limited); Laurie Hadley # 480 (Limited); Steve McGeown # 572 (Limited); Kevin Ryan # 459 (Limited); Tom Murphy # 426 (Limited); Mark Lapointe #610 (Limited); Neil Robinson #176 (Limited); Ken Purtell (# 560).

Motion by Gerry Foley, seconded by Dave Desmond to accept the ten (10) Regular members. Vote unanimous – Motion passed.

Motion by Gerry Foley, seconded by Phil Regan to accept the Secretary's report. Vote unanimous - Motion passed.

TREASURER

Treasurer Jay Heelon reported January closed last weekend, wrapping up FY'18 Q1 (Revenue Analysis attached) – and he's developing an Actuals versus Budget report; this coming weekend will focus on new member updates and invoicing.

The Bookkeeper is coming up to speed, things are looking good overall; dues are up 1.6% so far (reflecting the 2% increase), and bar revenue is up for Q1 year over year (\$93.5K versus \$79K); late fees will start accumulating after March 1st; initiation fees budgeted at \$10K, likely to hit \$30K; Total Cash on Hand is healthy (\$395,695); planning to review 'cost of goods sold' and bar margins; need to meet/schedule time with Finance Review Committee; working on TRIMS software and reporting.

Motion by Donna McMahon, seconded by Gerry Foley to accept the Treasurer's report. Vote unanimous - Motion passed.

HOUSE COMMITTEE

Donna McMahon cleaning and painting is underway in the club house, and steam cleaning and painting in the kitchen – along with general preparation for the upcoming season.

Motion by Jason Frediani, seconded by Dave Desmond to accept the House Committee's report. Vote unanimous – Motion passed.

GREENS COMMITTEE

Gerry Foley reported crew completed trimming trees along the left side of # 1 fairway, will work on the left side of # 7 fairway/hill when the ground is ready; working on TRIMS software and developing reports; still working on irrigation proposal; will be removing the stump on # 9.

Motion by Phil Regan, seconded by Donna McMahon to accept the report of the Greens Committee. Vote unanimous - Motion passed.

TOURNAMENT COMMITTEE

Phil Regan reported the tournament schedule is almost complete; at this point we will be down two outside tournaments this year (Shedd Park and Fletcher Tournaments); making adjustments for Cam not returning; planning underway for Smoker and season kickoff.

Motion by Andrea Dutile, seconded by Jason Frediani to accept the report of the Tournament Committee. Vote unanimous - Motion passed.

COMMUNICATIONS COMMITTEE

Andrea reported all is good - no formal report.

Motion by Gerry Foley, seconded by Dave Desmond to accept the report of the Communications Committee. Vote unanimous - Motion passed.

OLD BUSINESS

- Management Review – Joel Jenkins (Taken Out of Order)

NEW BUSINESS

- New Kitchen Agreement – Zesty's Pizza (Taken Out of Order)

Agreed: to develop a simple one (1) year agreement outlining duties and responsibilities for both sides.

- Card Room
The board discussed returning the card table, based on requests from several members.

Motion by Chris Green, seconded by Dave Desmond to return the card table to the back room, and allow card games for members only, during regular hours. Vote 6 Yeas, 2 Nays - Motion passed.

o Capital Plan

A variety of options and projects were discussed – agreed to categorize ‘necessary’ versus ‘optional’ projects at the committee level and return.

MISCELLANEOUS

Sean and Chuck both mentioned the possibility of obtaining an MP credit card for low cost and emergency purchasing – agreed to look into.

City Tournament Committee meeting was postponed – Cities will be at Mount Pleasant on Friday this year.

There being no further business,

Motion by Andrea Dutile, seconded by Donna McMahon to adjourn. Vote unanimous. Motion passed. The meeting was adjourned at 9:42 p.m.

NEXT REGULAR MEETING
Wednesday, March 28th at 7:00 p.m.

Respectfully Submitted,

Bob McLeod, Secretary

**Mount Pleasant Golf Club
Revenue Analysis
For The Quarter Ended January 31, 2018**

Revenue	Current Fiscal Year			Last Fiscal Year		Q1 FY2017	Increase	% Inc.
	Jan-18	Dec-17	Nov-17	Jan-17	Dec-16			
Dues	58,878.74	109,757.00	60,312.98	58,225.00	109,310.00	57,907.00	225,442.00	3,506.72
Late Fees	-	-	-	-	(100.00)	-	(100.00)	100.00
Bar Sales	25,067.41	34,051.90	34,375.91	19,461.00	25,622.00	33,895.00	78,978.00	14,517.22
Unused FBC	2,541.09	-	-	-	-	-	-	2,541.09
Greens Fees	-	165.00	2,790.00	-	384.00	2,807.00	3,191.00	(236.00)
Cart Rental	-	97.00	3,812.11	-	23.00	4,781.00	4,804.00	(894.89)
MGA Income	-	-	85.00	-	-	-	-	85.00
Linen Fee	400.00	450.00	700.00	350.00	550.00	625.00	1,525.00	25.00
Children's XMAS Party	-	1,294.69	(869.30)	-	-	-	-	425.39
Hall Rental	2,250.00	1,700.00	3,800.00	2,622.00	5,590.00	2,925.00	11,137.00	(3,387.00)
Misc.	90.00	79.00	155.00	81.00	159.00	240.00	480.00	(156.00)
Total Revenue	89,227.24	147,594.59	105,161.70	80,739.00	141,538.00	103,180.00	341,983.53	16,526.53

Cash Accounts	GL		Bank	
	1/31/2018	Change	2/28/2018	
Operating	28,716.40	69,252.68	97,969.08	
Payroll	18,259.98	1,464.02	19,724.00	
Money Market	200,016.68	49,983.32	250,000.00	
Stabilization	26,001.69	-	26,001.69	
Cash on hand	2,000.00	-	2,000.00	
Total Cash	274,994.75	120,700.02	395,694.77	