

Mount Pleasant Golf Club

141 Staples Street

Lowell, Massachusetts 01851

www.mpgc.net

Established 1910

(978)452-8228

Jason Howarth
President

Chris Green
Vice-President

Bob McLeod
Secretary

Brian Campbell
Treasurer

Board of Directors Meeting

Wednesday, June 21, 2017

President Jason Howarth called the meeting to order at 7:04 p.m. with all board members present except Chris Green.

MEETING WITH JOEL JENKINS (Taken Out of Order)

President Jason Howarth welcomed Joel and outlined the purpose of the informal management review process, to establish a regular dialogue between the Pro and the board, and to agree on goals and objectives for the coming year. Joel recapped some of his 2016 accomplishments: establish Golf Genius software; increase tournament play from 2015; incorporate Tom Lamond as full time employee; assist two time City Champ Chris Gentle in turning pro, and Cam Martin in joining PGA program. He also laid out some of his goals for 2017: increase junior golfer development (camps, programs, etc.); mentor and develop staff (e.g. sending Cam Martin to 1st level PGA School); expand training and usage of Golf Genius software; play more golf with a variety of members; provide exceptional sales and service in the Pro Shop. Agreed, the Pro and board to meet two to three times per year to review accomplishments.

MEMBER TO APPEAR (Taken Out of Order)

Per the bylaws of Mount Pleasant, ARTICLE IX, Section 2, member Brian Donovan, Jr was asked to appear before the board as the result of the previous meeting. The board explained that although the previous motion to expel for late payment of dues failed, this behavior cannot be tolerated. Brian expressed his remorse, and his appreciation for the consideration afforded him, and proffered it will not happen again. Agreed, to send a letter of reprimand with instructions to sign and return the same, to be placed on file as part of these minutes.

Brian Campbell left the meeting at 7:40 p.m.

FINANCE REVIEW COMMITTEE (Taken Out of Order)

Mike King and Jay Dinneen joined the meeting representing the Finance Review Committee for the monthly review/update. Mike said the committee has requested, and is working with Brian on developing a list of current duties to be categorized as weekly, monthly, annual, etc. This will allow them create a sort of roadmap to review; to consider time and resource requirements on a weekly, monthly and annual basis; and to consider what might be assigned to a bookkeeper versus retained for a treasurer. They are also compiling basic information on potential bookkeeper costs and requirements. Agreed to update at the July board meeting.

Brian returned to the meeting at 7:58 p.m.

SECRETARY

Secretary presented the minutes from the 5/17/2017 meeting for review,

Motion by Gerry Foley, seconded by Jason Frediani to accept the corrected minutes of the 5/17/2017 meeting. Vote unanimous - Motion passed.

Correspondence

- From Frank and Rita Georges – thank you for approving LOA and the consideration given to Rita – placed on file;
- From Academy of Notre Dame – thank you for donation to their 25th Annual Golf Tournament – placed on file;
- From Charlestown YMCA – thank you for donation to their fundraiser – placed on file;
- From Dick O’Loughlin – thank you to the board and members for the donation to the YMCA fundraiser – placed on file;
- Request for donation – Children’s Hospital at Dartmouth-Hitchcock – placed on file;
- Request for donation – AIDS Action Committee of Massachusetts – placed on file;
- Request for donation – Lowell Summer Music Series – placed on file;
- Request for donation – Russell ‘Hands’ Lowell Golf Tournament, from Brian Gleason;
- Request for donation – Super Nick Forever 9 Fundraiser, from Gerry Foley;
- Request for donation - Lowell Catholic High School Fundraiser, from Sean Tully;
- Request for donation – Chelmsford Police Athletic League Fundraiser, from Phil Regan;
- Request for sponsorship - Lowell Housing Authority Youth Activities Scholarship Fundraiser (honoring Kevin and Anne Murphy), from Brian Moriarty.

Motion by Andrea Dutile, seconded by Jason Frediani, to approve a total of four (4) donations of a foursome with carts to the Russel ‘Hands’ Tournament, the Super Nick

Forever Nine Fundraiser, the Lowell Catholic HS Fundraiser, and the Chelmsford Police Athletic League Fundraiser. Vote unanimous – Motion passed.

Motion by Donna McMahon, seconded by Brian Campbell to sponsor a full page ad for \$250 in the LHA Scholarship Fundraiser. Vote unanimous – Motion passed.

Membership

The following were submitted for Social membership: Tanner Houle; Paul Levasseur; Tom McCabe, Sr; and Robert Sullivan.

Motion by Gerry Foley, seconded by Andrea Dutile to accept all four (4) Social members. Vote unanimous – Motion passed.

Motion by Donna McMahon, seconded by Phil Regan to accept the Secretary's report. Vote unanimous - Motion passed.

TREASURER

Brian reported the following account balances: Operating Account \$8,145; Payroll Account \$14,851; Money Market Account \$430,331; Stabilization Account \$5,130; Total Cash \$458,457.

Brian reported that overall accounts are down \$106K compared to last year; F&B cards are up \$8K from last year; initiation fees (\$22k of \$32 received); Course about \$5K over budget (chemicals); House about \$1K over budget (some salaries, some repairs & maintenance); Tournament about \$14K under budget (mostly bad weather and aggressively managing payroll). Bar revenue is down \$30K year over year (overall percentage is shifting, with upstairs bar increasing and downstairs bar declining); gross profits down \$41K year over year – current trends are concerning. At this rate we could conceivably need \$60-70K from the line of credit to finish the year – agreed to continue to manage payroll and expenses.

Motion by Phil Regan, seconded by Gerry Foley to accept the Treasurer's report. Vote unanimous – Motion passed.

HOUSE COMMITTEE

Donna McMahon reported:

- upstairs refrigerator has died (25 years old), estimate for replacement at \$5K – Sean to research alternatives;
- completed painting bag room door and outside poles;
- new patio furniture scheduled to be delivered on 6/22 – final cost \$3,800;
- birthday party planned for Dick Hennessey on 7/10;

- Foxwoods trip planned for October 21st;
- Walk-in floor needs replacement or repair (?);
- Agreed to provide lunch for players and caddies Friday the City Tournament, also to round off bar pricing for convenience;
- Sean has to do list for Cities (clean patio, porch, restrooms, lounge, etc.), any additions or suggestions welcome.

Motion by Andrea Dutile, seconded by Brian Campbell to accept the House Committee report. Vote unanimous – Motion passed.

GREENS COMMITTEE

Gerry Foley reported:

- trees replanted behind # 6 green, also two new evergreens planted on # 6;
- Chuck sold the broken Club Car for \$400;
- TRIMS software training and data entry on rainy days;
- leaking pipe in the pump house on #3 was replaced and a small wetting agent device was added to the irrigation lines;
- a second spike was added to the bottom of the tee markers for greater stability;
- cost of materials to install a direct line from the shallow well to the pond is \$750, will use in house labor;
- Greens Committee met in June;
- to emphasize proper repair of divots, spike marks, bunkers, etc. signage will be added; also a Greens web page with instructions;
- still researching replacement signs for the tee boxes.

For the record, final blade heights for cutting greens were set three weeks ago and will remain constant for the season – weather permitting greens will be cut every day, and rolled as needed (fast greens for the City Qualifier were achieved by rolling three days in a row).

Motion by Jason Frediani, seconded by Donna McMahon to accept the report of the Greens Committee. Vote unanimous - Motion passed.

TOURNAMENT COMMITTEE

Phil Regan reported:

- WGAM Spring event on May 18th went very well, everyone was very appreciative of the Pro Shop staff and their efforts;
- May Member/3 Guest and Police Tournament on June 2nd were both very successful;
- Men's City Qualifying completed – over 70 players initially, cut after one day (top 35 and ties);
- Cities Round 1 set for Friday, June 23rd – Golf Genius for live scoring, TV's at the drop hole and club house;

- Meadow Mount scheduled for June 7th went well (MP 3 groups short);
- Senior Invitational June 7th rained out – dinner at Nab;
- June Member/3 Guest on June 18th – afternoon flight reduced to 9 holes due to heavy rain;
- Two Day Men's Member/Member set for Friday/Saturday June 7th/8th.

Motion by Andrea Dutile, seconded by Brian Campbell to accept the report of the Tournament Committee. Vote unanimous - Motion passed.

COMMUNICATIONS COMMITTEE

Andrea Dutile reported the email blasts and web updates are ongoing; Facebook page has been quiet (was mostly Tom Lamond's project); developing upstairs information and marketing materials is an ongoing joint effort.

Motion by Gerry Foley, seconded by Phil Regan to accept the report of the Communications Committee. Vote unanimous - Motion passed.

OLD BUSINESS

JACK'S PARTY

Jason Frediani reported the planning is ongoing; John Kuczek has been added as a signatory on the account, and checks are coming in; plan to sit down with Jack at some point to finalize invites and details; will start actively selling tickets next month – agreed to accept the report.

FINANCE REVIEW COMMITTEE

Completed (taken out of order)

NEW BUSINESS

MEMBER TO APPEAR

Completed (taken out of order)

There being no further business,

Motion by Andrea Dutile, seconded by Donna McMahon to adjourn. Vote unanimous. Motion passed. The meeting was adjourned at 9:08 p.m.

NEXT REGULAR MEETING

Wednesday, July 19th at 7:00 p.m.

Respectfully Submitted,

Bob McLeod, Secretary